

Mohammad Altaaf Rayyaan Khodabocus

Summary

Highly-motivated employee with desire to take on new challenges. Strong work ethic, adaptability and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills.

Organized and motivated employee eager to apply time management and organizational skills in various environments. Seeking entry-level opportunities to expand skills while facilitating company growth.

Skills

- Product Displays
- Product Demonstrations
- Retail Sales
- Informational Brochures Distribution
- Product Research
- Customer Engagement
- Customer Service
- Communication Skills

Experience

SALES DEMONSTRATOR 03/2023 - Current

Dragon Electronics LTD, Port Louis, PL

Demonstrated product features and benefits to customers in order to increase sales. Provided customer service during demonstrations, including answering questions about products and resolving concerns.

Developed relationships with store managers and personnel to ensure successful demonstrations.

Set up displays of products for demonstration purposes.

Explained product details to customers, such as how the product works, its features, and warranty information.

Maintained a clean work area throughout each demonstration shift.

TOURIST GUIDE 11/2022 - 03/2023

La Vallée Des Couleurs, Chamoulay, S

Greeted tourists upon arrival and provided tour information.

Provided in-depth knowledge of local attractions and points of interest.

Developed detailed itineraries for individual or group tours.

Maintained a professional demeanor at all times while interacting with visitors.

Explained cultural practices, customs, traditions, and history to travelers.

Collaborated with other tourist guides to coordinate efficient tour schedules.

SALES REPRESENTATIVE 11/2019 - 11/2022

MS Qaseer, Port Louis, PL

Developed and maintained relationships with existing clients to ensure customer satisfaction.

Generated new sales leads through cold calling and networking activities.

Conducted market research to identify potential customers and their needs.

Analyzed customer feedback to improve products and services.

Researched competitors' products, prices, and sales techniques.

Negotiated pricing contracts with customers to maximize profits.